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## **EXL Appoints Nagaraja Srivatsan as Executive Vice President and Chief Growth Officer**

NEW YORK, Dec. 12, 2016 (GLOBE NEWSWIRE) -- EXL (NASDAQ:EXLS), a leading Operations Management and Analytics company, today announced the appointment of Nagaraja Srivatsan to the role of Executive Vice President and Chief Growth Officer. Srivatsan will also join EXL's Executive Committee and will be based at the corporate headquarters in New York.

Rohit Kapoor, Vice Chairman and CEO, EXL said, "I am delighted that Srivatsan has decided to join EXL's executive team. Srivatsan has demonstrated the ability to grow large businesses through strong sales leadership and create market-leading products and solutions. His deep understanding of digital and as-a-Service solutions will help EXL continue to develop differentiated offerings within our core domains. Srivatsan will advance our sales and marketing functions, as well as accelerate the ability of our consulting practice to drive downstream opportunities for our Operations Management and Analytics businesses. I look forward to working with Srivatsan to drive innovation that will benefit our clients, employees and shareholders."

"I am excited to join EXL and look forward to collaborating across the organization to grow the business," said Nagaraja Srivatsan, Chief Growth Officer, EXL. "I was impressed with the strength of EXL's leadership, the talent of its global workforce and strong client relationships. As clients prepare their operations for a more digital future, EXL is well positioned to support their transformational journeys due to our domain focus, analytics leadership and growing suite of digital solutions."

In addition to Chief Growth Officer, Srivatsan will oversee Sales and Marketing, EXL Consulting and strategy. Srivatsan brings over 25 years of experience managing rapidly growing organizations. Prior to EXL, Srivatsan was Senior Vice President and Venture Partner at Cognizant, where he spent 14 years holding various senior leadership roles. He significantly grew Cognizant's Life Sciences and new markets portfolio including Government and Energy & Utilities and accelerated the New Ventures and Digital Solutions portfolio for Healthcare and Life Sciences. He has delivered strong revenue growth, developed large, long-term client relationships, built high performing teams and launched market-leading solutions leveraging analytics, digital technology and as-a-Service delivery. Before joining Cognizant, Srivatsan held several leadership roles in business consulting, IT and eBusiness.

Srivatsan holds a Bachelor of Engineering degree from Birla Institute of Technology and Science and a Master's Degree from Northwestern University.

### **About EXL**

EXL (NASDAQ:EXLS) is a leading operations management and analytics company that helps businesses enhance growth and profitability in the face of relentless competition and continuous disruption. Using our proprietary award-winning Business EXLerator Framework™, which integrates analytics, automation, benchmarking, BPO, consulting, industry best practices and technology platforms, EXL looks deeper to help companies improve global operations, enhance data-driven insights, increase customer satisfaction, and manage risk and compliance. EXL serves the insurance, healthcare, banking and financial services, utilities, travel, transportation and logistics industries. Headquartered in New York, New York, EXL has approximately 25,000 professionals in locations throughout the United States, Europe, Asia (primarily India and Philippines), Latin America, Australia and South Africa. For more information, visit [www.exlservice.com](http://www.exlservice.com).

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