

EXL Placed in Winner's Circle in HfS Blueprint Report on Population Health & Care Management Business Services

NEW YORK, April 29, 2015 (GLOBE NEWSWIRE) -- EXL (Nasdaq:EXLS), a leading business process solutions company, today announced its inclusion in the 'Winner's Circle' among the top population health and care management business service providers in a recently released HfS Blueprint report, authored by Barbra Sheridan McGann.

The report analyzes how service providers are partnering with health payers, providers, and new emerging entities to help organizations identify patient and consumer needs, engage them proactively, support them through acute or chronic disease, and do so with financial acuity.

HfS analyst, Barbra Sheridan McGann, writes that the reformed healthcare environment puts service providers in a unique position to enable successful change through consulting and outsourcing due to their "access to data, processes, and tools, as well as subject matter expertise in the form of clinicians from healthcare, and often, experts from other industries with similar challenges, like financial services and retail."

"EXL understands the importance of knowing the customer, not just the patient, and that concept is key to our strategic approach," said Dr. Jerry Osband, Chief Medical Officer at EXL. "Our comprehensive technology platform, strong analytics solutions and global clinical operations capabilities are all centered on enabling our clients to drive total population health management."

Eight service providers participated in this market research and fall into two categories - Winner's Circle and High Performers. Clarity of vision for population health and care management and experience collaborating with clients to date are what set the Winners apart from the others.

"We're honored to be placed in HfS Blueprint Report's Winner's Circle," said Rembert de Villa, Executive Vice President and Business Head of EXL Healthcare. "Our goal is to provide innovative solutions that reduce and manage costs for the payer and provider communities, and ultimately improve outcomes for consumers. We are committed to thoroughly understanding and responding to the current needs of our clients as well as helping them identify strategies to adapt to future market and operational trends."

EXL provides its care management platform and business process services to over 50 million members across 19 payer and more than 50 provider clients. To learn more about EXL's healthcare services, visit: http://www.exlservice.com/industries/healthcare.html.

About HfS Research

HfS serves the research, governance and services strategy needs of business operations and IT leaders across finance, supply chain, human resources, marketing, and core industry functions. The firm provides insightful and meaningful analyst coverage of best business practices and innovations that impact successful business outcomes, such as the digital transformation of operations, cloud-based business platforms, services talent development strategies, process automation and outsourcing, mobility, analytics and social collaboration. HfS applies its acclaimed Blueprint Methodology to evaluate the performance of service and technology in terms of innovating and executing against those business outcomes. For more information, visit www.hfsresearch.com.

About EXL

EXL (Nasdaq:EXLS) is a leading business process solutions company that looks deeper to drive business impact through integrated services and industry knowledge. EXL provides operations management, decision analytics and technology platforms to organizations in insurance, healthcare, banking and financial services, utilities, travel, and transportation and logistics, among others. We work as a strategic partner to help our clients streamline business operations, improve corporate finance, manage compliance, create new channels for growth and better adapt to change. Headquartered in New York and in business since 1999, EXL has approximately 23,000 professionals in locations throughout the U.S., Europe and Asia. For more information, visit www.exlservice.com.

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