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NTA Life Selects the EXL LifePRO® Policy Administration Platform

Insurance leader taps platform for end-to-end processing of life & supplemental health policies

NEW YORK and INDIANAPOLIS, Nov. 25, 2013 /PRNewswire/ -- EXL (NASDAQ: EXLS), a leading business process solutions company, announced today that National Teachers Associates Life Insurance Company (NTA Life) entered into an agreement to implement EXL's policy administration platform, EXL LifePRO®. NTA Life will use the platform for new business; agent and commission management; policy administration; billing and collections; claims processing; reinsurance; and client management. As part of the agreement, existing business will be migrated to the LifePRO® platform.

"NTA Life needs a platform and provider that can keep up with our growth and development. LifePRO® provides us with a tool that optimizes the customer and agent experience and is flexible enough to grow with us," said Brian Ellard, President of NTA Life's affiliated agencies.

Based in Addison, TX, NTA Life offers supplemental health and life insurance products for public service employees and other individuals that are in need of solutions to protect their financial wellbeing. Together with its affiliates, NTA Life offers insurance products in 49 states and the District of Columbia.

Ellard added that "LifePRO® is well established with a strong user community that advises on ongoing product direction. We liked that EXL is a market leader with more than 40 customers on the platform, and look forward to a successful implementation."

EXL has a long history of delivering industry-specific process management, analytics and technology solutions to insurance providers. EXL LifePRO® supports a broad range of life, health and annuity products for policy administration.

"EXL is happy to welcome NTA Life into the LifePRO® community. NTA Life's decision reinforces that LifePRO® remains a cost-effective and comprehensive administration solution for insurers. EXL, as a strategic partner, enables insurers to execute upon their core growth strategies by partnering with a leading technology platform provider," said Keith Johnson, Senior Vice President and Head of EXL's Life and Annuities practice.

"NTA Life wanted a proven policy administration system that supports the entire insurance life-cycle, delivers operational efficiencies, and leverages existing technology investments," said Tom Organ, Vice President, EXL. "LifePRO® will help NTA Life manage its rapid growth, simplify the IT environment and facilitate excellent service to NTA Life's agents and policy holders."

About NTA Life

National Teachers Associates Life Insurance Company ("NTA Life") is a respected leader in providing quality products and service within the insurance industry. NTA Life specializes in offering supplemental health and life insurance products to individuals. NTA Life has built a foundation upon providing service to educators. Today, using a model of steady growth, NTA Life is expanding into new markets, providing the same superior service and exceptional products to public service employees. For more information, visit ntalife.com.

About EXL

EXL (NASDAQ: EXLS) is a leading business process solutions company that looks deeper to drive business impact through integrated services and industry knowledge. EXL provides operations management, analytics and technology platforms to organizations in insurance, healthcare, banking and financial services, utilities, travel, and transportation and logistics, among others. We work as a strategic partner to help our clients streamline business operations, improve corporate finance, manage compliance, create new channels for growth and better adapt to change. Headquartered in New York and in business since 1999, EXL has more than 21,000 professionals in locations throughout the U.S., Europe and Asia. For more information, visit www.exlservice.com.

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