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EXL Unveils Connected Intelligence Partners Program and startup incubator iEXLerator

NEW YORK, June 05, 2018 (GLOBE NEWSWIRE) -- EXL (NASDAQ:EXLS), a leading Operations Management and Analytics company, today announced the Connected Intelligence Partners Program to expand EXL's technology and innovation ecosystem to accelerate client business outcomes from digital transformation.

EXL's Connected Intelligence program builds on the successes of its existing partnership ecosystem, greater investments in digital capabilities and solutions, and positive recognition from industry leaders in its EXL's approach to digital transformation.

"Our approach to digital transformation is about delivering tangible outcomes, quickly and at scale. It's built around the idea of Digital Intelligence, the all-important combination of people and technology," said Rohit Kapoor, Vice Chairman and Chief Executive Officer, EXL. "We combine domain expertise and data to create context that builds meaningful customer experience and finds opportunities for our clients to outperform. Our digital professionals orchestrate advanced digital technologies in the right mix with to deliver real results. EXL's new Connected Intelligence partner program is an important part of that value chain by bringing together the best EXL and Partner solutions and technologies to deliver on client outcomes."

The Connected Intelligence program has enhanced go-to-market opportunities with new programs for emerging innovators and startups, digital technology partners, industry solution partners and alliances and associations to deliver leading digital solutions and services to its clients.

Smart, meaningful partnerships are essential in today's digital economy," said Phil Fersht, CEO and Chief Analyst, HfS Research. "Ambitious companies need digitally-minded services partners that integrate intelligent technologies and services to achieve clearly defined digital business outcomes. EXL's focus on partnerships and start-ups, including FinTechs and InsureTechs, has set the firm on the course the digital services industry has chosen. The Future of Work is already here and only those service providers investing in digital business delivery will succeed."

The Connected Intelligence program focuses on an intersection between EXL's core industries (insurance, healthcare, banking and financial services, transportation and logistics, travel and leisure and utilities) and disruptive digital capabilities such as machine learning and AI, big data & analytics, customer experience, internet of things, blockchain, mobility, cloud, and security.

"Hyland has a proud history working with partners to empower our customers and support their goals, and EXL has been an ideal partner in delivering innovative, future-ready systems for organizations around the globe," said Bill Priemer, President and Chief Executive Officer, Hyland. "Since 2011, EXL and Hyland have worked together to serve customers in the insurance, financial services and healthcare payer markets to achieve success with their digital transformation initiatives."

The Connected Intelligence Partners Program also establishes a new focus to identify and incubate emerging digital innovators with iEXLerator, an incubation and investment program that brings together innovative entrepreneurs with EXL's domain expertise and leading client roster. An immediate advantage to these technology start-ups is the flexibility of the program, which ranges from seed funding to leveraging EXL's domain, technical, and service expertise.

"In addition to our digital labs and the co-creation and incubation initiatives in which we engage with clients, we now have a channel to reach emerging start-ups and innovators." said Mike Toma, Chief Technology Officer, EXL. "We are targeting companies who share a common vision of creating innovative breakthroughs that can lead the next digital wave across our clients' industries, functions and processes."

For more information on The Connected Intelligence Partner Program, visit <https://www.exlservice.com/partners-alliance>.

About EXL

EXL (NASDAQ:EXLS) is a leading operations management and analytics company that helps businesses enhance growth and profitability in the face of relentless competition and continuous disruption. Using our proprietary award-winning

Business EXLerator Framework™, which integrates analytics, automation, benchmarking, BPO, consulting, industry best practices and technology platforms, EXL looks deeper to help companies improve global operations, enhance data-driven insights, increase customer satisfaction, and manage risk and compliance. EXL serves the insurance, healthcare, banking and financial services, utilities, travel, transportation and logistics industries. Headquartered in New York, New York, EXL has approximately 27,000 professionals in locations throughout the United States, Europe, Asia (primarily India and Philippines), Latin America, Australia and South Africa. For more information, visit www.exlservice.com.

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