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## **EXL Recognized as High Performer in Healthcare Payer BPO Services**

### **2013 HfS report highlights healthcare analytics and CareRadius platform as strengths**

**NEW YORK, July 25, 2013** - EXL (NASDAQ: EXLS), a leading business process solutions company, has been recognized as a High Performer in healthcare payer BPO services by the 2013 HfS Blueprint Report: Healthcare Payer BPO Market Landscape, published by HfS Research.

EXL was recognized for leadership in healthcare analytics, including care management, claims, customer support, and sales and marketing. EXL combines deep insurance experience, the leading care management platform CareRadius, and clinical care operations services.

"We're pleased to be recognized by HfS Research for the strengths we bring to the payer market," said Rohit Kapoor, Vice Chairman and Chief Executive Officer of EXL. "We have combined our longstanding insurance experience with investments in healthcare technology and continued development of operations and analytics solutions to help payers meet today's challenges."

The HfS Blueprint Report evaluated 13 providers with more than 150 live multi-process services engagements with health insurers. Evaluations were based on nearly 1,500 responses from industry stakeholders, including buyers, providers, and influencers, and scored for innovation and execution.

"Health insurers must navigate a changing landscape. They need service provider partners who understand their business and can help them across multiple parts of their organization," said Rembert de Villa, Executive Vice President and Head of Insurance and Healthcare, EXL. "We are uniquely positioned to support this industry by combining the leading collaborative care management platform CareRadius with doctors, nurses, clinicians and analysts working to improve operations, curb costs and promote better health outcomes."

The HfS report highlighted EXL's strategic acquisition of the web-based, care management platform provider, Landacorp in October 2012, which added roughly 20 healthcare payers to EXL's client roster, including a key top-five health plan organization. EXL was noted for its URAC accreditations and the hiring of a chief medical officer and other seasoned health industry IT professionals.

Further details on the 2013 HfS Blueprint Report: Healthcare Payer BPO Market Landscape Report can be found here: <http://www.hfsresearch.com/hfs-blueprint-report-bpo-market-landscape--2013>.

#### **About EXL**

EXL (NASDAQ: EXLS) is a leading business process solutions company that looks deeper to drive business impact through integrated services and industry knowledge. EXL provides operations management, decision analytics and technology platforms to organizations in insurance, healthcare, banking and financial services, utilities, travel, and transportation and logistics, among others. We work as a strategic partner to help our clients streamline business operations, improve corporate finance, manage compliance, create new channels for growth and better adapt to change. Headquartered in New York and in business since 1999, EXL has more than 21,000 professionals in locations throughout the U.S., Europe and Asia. For more information, visit [www.exlservice.com](http://www.exlservice.com).

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