

# EXL partners with Quilt.Al to revolutionize customer insights with Al-powered cultural understanding

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NEW YORK, April 09, 2024 (GLOBE NEWSWIRE) -- EXL (NASDAQ: EXLS), a leading data analytics and digital operations and solutions company, announced a partnership with Quilt.AI, a company at the forefront of employing artificial intelligence (AI) to understand and interpret internet data at scale. This collaboration aims to merge EXL's deep data, AI and industry expertise with Quilt.AI's advanced AI-powered platform, which transforms big data into human insights and cultural understanding.

The partnership will utilize the combined capabilities of both companies to help clients in industries such as retail, consumer packaged goods, financial services, and insurance to discover industry and product trends, analyze consumer journeys, and gauge consumer sentiment quickly and accurately. EXL intends to expand its ability to help clients understand their data and gain deeper insights into the contexts that shape consumer behaviors and preferences through proprietary AI models. This will enable businesses to make more informed decisions, proactively respond to changing market dynamics, and offer superior customer experiences.

"We are delighted to partner with Quilt.AI, whose data-driven insights and innovative approach can help our clients elevate their marketing campaigns," said Vivek Jetley, president and head of analytics at EXL. "Together, we are making it possible for our clients to go beyond the confines of traditional product marketing to craft experiences that resonate with their customers."

Using generative AI (GenAI) can enhance marketing automation by leveraging advanced algorithms to analyze large amounts of data, enabling personalized content creation, targeted advertising and predictive analytics. It automates tasks such as lead scoring, email segmentation and campaign optimization, allowing marketers to efficiently engage with prospects and customers at every stage of the buyer's journey. With GenAI, businesses can streamline their marketing efforts, increase the return on investment and deliver more relevant experiences to customers.

"We're excited to partner with EXL, a company that shares our vision of using technology to drive industry transformation," said Anurag Banerjee, co-founder and chief executive officer of Quilt.AI. "Together, we aim to stitch fragments of big data using our AI-powered platform to uncover deep consumer insight and generate relevant engagements at speed and scale."

EXL was recently named a top performer and Leader among the 26 leading analytics and AI service providers in Everest Group's Analytics and Artificial Intelligence (AI) Services Specialists PEAK Matrix® Assessment 2024. To read more about the Everest Group 2024 report, click <a href="here">here</a> for the custom version of the report. For more information about EXL's analytics and AI solutions, click <a href="here">here</a>.

#### About EXL

EXL (NASDAQ: EXLS) is a leading data analytics and digital operations and solutions company. We partner with clients using a data and AI-led approach to reinvent business models, drive better business outcomes and unlock growth with speed. EXL harnesses the power of data, analytics, AI, and deep industry knowledge to transform operations for the world's leading corporations in industries including insurance, healthcare, banking and financial services, media and retail, among others. EXL was founded in 1999 with the core values of innovation, collaboration, excellence, integrity and respect. We are headquartered in New York and have more than 54,000 employees spanning six continents. For more information, visit <a href="https://www.exlservice.com">www.exlservice.com</a>.

### **About Quilt.Al**

Quilt.AI is a technology company that aims to bridge the gap between data and culture, using AI to uncover human insights from vast amounts of digital information. With a commitment to ethical data usage, Quilt.AI serves a diverse range of clients, from Fortune 100 companies to nonprofits, helping them understand the cultural contexts behind data. Quilt.AI has been called a "AI for Good" company by the Economist. Learn more at <a href="https://www.guilt.ai.">www.guilt.ai</a>.

# Cautionary Statement Regarding Forward-Looking Statements

This press release contains forward-looking statements within the meaning of the United States Private Securities Litigation Reform Act of 1995. You should not place undue reliance on those statements because they are subject to numerous uncertainties and factors relating to EXL's operations and business environment, all of which are difficult to predict and many of which are beyond EXL's control. Forward-looking statements include information concerning EXL's possible or assumed future results of operations, including descriptions of its business strategy. These statements may include words such as "may," "will," "should," "believe," "expect," "anticipate," "intend," "plan," "estimate" or similar expressions. These statements are based on assumptions that we have made in light of management's experience in the industry as well as its perceptions of historical trends, current conditions, expected future developments and other factors it believes are appropriate under the circumstances. You should understand that these statements are not guarantees of performance or results. They involve known and unknown risks, uncertainties and assumptions. Although EXL believes that these forward-looking statements are based on reasonable assumptions, you should be aware that many factors could affect EXL's actual financial results or results of operations and could cause actual results to differ materially from those in the forward-looking statements. These factors, which include our ability to maintain and grow client demand, our ability to hire and retain sufficiently trained employees, and our ability to accurately estimate and/or manage costs, rising interest rates, rising inflation and recessionary economic trends, are discussed in more detail in EXL's filings with the Securities and Exchange Commission, including EXL's Annual Report on Form 10- K. You should keep in mind that any forward-looking statement made herein, or elsewhere, speaks only as of the date on which it is made. New risks and uncertainties come up from time to time, and it is impossible to predict these events or how they may affect EXL. EXL has no obligation to update any forward-looking statements after the date hereof, except as required by federal securities laws.

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