FORM 4

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

| OMB APPROVAL             |           |  |  |  |  |  |  |
|--------------------------|-----------|--|--|--|--|--|--|
| OMB Number:              | 3235-0287 |  |  |  |  |  |  |
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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b)

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934

| 1. Name and Address of Reporting Person*  Kapoor Rohit                           |                                     | erson* | 2. Issuer Name <b>and</b> Ticker or Trading Symbol ExlService Holdings, Inc. [ EXLS ] |   | 5. Relationship of Reporting Person(s) to Issuer (Check all applicable) |                                     |  |  |
|--|-------------------------------------|--------|---|---|---|-------------------------------------|--|--|
|  |                                     |        | <u> </u>  | X   | Director  | 10% Owner                           |  |  |
| (Last)<br>320 PARK AVE   | (First) (Middle) AVENUE, 29TH FLOOR |        | 3. Date of Earliest Transaction (Month/Day/Year) 02/16/2022                           | X   | Officer (give title below)  CEO & Vice C                                | Other (specify<br>below)<br>hairman |  |  |
| (Street)   |                                     |        | 4. If Amendment, Date of Original Filed (Month/Day/Year)                              | 6. Individual or Joint/Group Filing (Check Applicable Line) |   |                                     |  |  |
| NEW YORK   | NY                                  | 10022  |   | X   | Form filed by One Rep   | oorting Person                      |  |  |
| (City) (State) (Zip)   |                                     | -      |   | Form filed by More than One Reporting Person                |   |                                     |  |  |
| Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned |                                     |        |   |   |   |                                     |  |  |

| Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned |  |   |                        |   |        |               |  |   |           |                                |
|--|--|---|------------------------|---|--------|---------------|--|---|-----------|--------------------------------|
| 1. Title of Security (Instr. 3)  | 2. Transaction<br>Date<br>(Month/Day/Year) | 2A. Deemed<br>Execution Date,<br>if any<br>(Month/Day/Year) | 3.<br>Transa<br>Code ( |   |        |               | 5. Amount of<br>Securities<br>Beneficially<br>Owner of Johnson | 6. Ownership<br>Form: Direct<br>(D) or Indirect<br>(I) (Instr. 4) | Ownership |                                |
|  |  |   | Code                   | v | Amount | (A) or<br>(D) | Price  | Reported<br>Transaction(s)<br>(Instr. 3 and 4)                    |           | (Instr. 4)                     |
| Common Stock, par value \$0.001 per share  | 02/17/2022                                 |   | M                      |   | 8,850  | A             | <b>\$0</b> <sup>(1)</sup>                                      | 152,720   | D         |                                |
| Common Stock, par value \$0.001 per share <sup>(2)</sup>                         |  |   |                        |   |        |               |  | 97,185  | I         | See<br>Footnote <sup>(2)</sup> |
| Common Stock, par value \$0.001 per share  |  |   |                        |   |        |               |  | 40,219  | I         | See<br>Footnote <sup>(3)</sup> |
| Common Stock, par value \$0.001 per share  |  |   |                        |   |        |               |  | 177,134   | I         | See<br>Footnote <sup>(4)</sup> |
| Common Stock, par value \$0.001 per share  |  |   |                        |   |        |               |  | 84,000  | I         | See<br>Footnote <sup>(5)</sup> |
| Common Stock, par value \$0.001 per share  |  |   |                        |   |        |               |  | 84,000  | I         | See<br>Footnote <sup>(6)</sup> |

### Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities) 5. Number of 6. Date Exercisable and 7. Title and Amount 1. Title of 3. Transaction 3A. Deemed 8. Price of 9. Number of 11. Nature 10. Derivative Conversion **Execution Date** Transaction Derivative Securities Expiration Date (Month/Day/Year) of Securities Underlying Derivative derivative Ownership of Indirect Beneficial Code (Instr. 8) or Exercise Price of (Month/Day/Year) Securities Beneficially if any Security Form: Security (Instr. 3) (Instr. 5) (Month/Dav/Year) Direct (D) Acquired (A) **Derivative Security** Ownership or Disposed of (D) (Instr. 3, 4 and 5) Derivative (Instr. 3 and 4) Owned or Indirect (Instr. 4) Following Reported Security (I) (Instr. 4) Transaction(s) Amount (Instr. 4) or Number Date Expiration Code (A) (D) Exercisable Title Shares Commor Stock, 25,164 (7) 02/16/2022 25,164 (8) (8) par valu \$0 25,164 D Stock Α Units \$0.001 per share Common Restricted Stock, 02/17/2022 (9) (9) 8,850 26,550 M 8,850 par valu \$<mark>0</mark> D Stock Units \$0.001 per share

### **Explanation of Responses:**

- 1. Restricted stock units of ExlService Holdings, Inc. (the "Company") convert into common stock, par value \$0.001 per share (the "Common Stock") on a one-for-one basis.
- 2. Owned by the Rohit Kapoor 2016 Family Trust.
- 3. Owned by the 2016 Kapoor Family Trust Created Under the Rohit Kapoor 2013 GRAT.
- 4. Owned by the 2016 Kapoor Family Trust Created Under the Rohit Kapoor 2005 GRAT.
- 5. Owned by the Shikha Kapoor 2005 Family Trust.
- 6. Owned by the Rohit Kapoor Spousal Lifetime Access Trust.
- 7. Each restricted stock unit represents a contingent right to receive one share of the Company's common stock upon settlement.
- 8. The restricted stock units will vest in four equal annual installments, beginning on February 16, 2023. Vesting will be accelerated upon certain termination of employment events and upon a "Change in Control" (as defined in the ExlService Holdings, Inc. 2018 Omnibus Incentive Plan).

9. On February 17, 2021, the reporting person was granted 35,400 restricted stock units, vesting in four annual installments beginning on the first anniversary of the grant date. 25 percent of the restricted stock units became vested on February 17, 2022, an additional twenty-five percent of the restricted stock units will vest on February 17, 2023, an additional twenty-five percent of the restricted stock units will vest on February 17, 2024; and the remaining balance of twenty-five percent of the restricted stock units will vest on February 17, 2025.

# Remarks:

Note: On February 16, 2022 the reporting person was also granted performance-based restricted stock units that are subject to material conditions beyond the reporting person's control, and, therefore, not considered derivative securities for purposes of Section 16 of the Securities Exchange Act of 1934, as amended, and excluded from this report. Mr. Oseni is the Company's Head of Administration and Accounts.

/s/ Lazbart Oseni, Attorney-in-

Fact

\*\* Signature of Reporting Person

02/18/2022

Date

- $^{\star}$  If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a). Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.