



February 26, 2014

EXL Becomes Oracle PartnerNetwork Gold Level Partner

EXL to Offer a Cloud-Enabled Version of the CareRadius® Care Management Platform to Health Insurers

NEW YORK, Feb. 26, 2014 /PRNewswire/ -- EXL, a leading business process solutions company, today announced that it has achieved Gold Partner status in [Oracle PartnerNetwork](#) (OPN). By attaining Gold Level membership, Oracle recognized EXL for its commitment to establish Oracle related knowledge in delivering cloud-based care management solutions based on EXL Landa's CareRadius® platform.

CareRadius® integrates, in real-time, data from multiple sources for closer collaboration between payers, members and providers, enabling improved care coordination and health outcomes. Its single-application desktop offers a holistic member view that can automate identification and stratification which facilitates targeted, individualized interventions for medical management programs. CareRadius® helps drive efficiencies and optimize costs, and the system is easily customized to meet the changing needs of healthcare payers. CareRadius® is recognized by industry experts as a leading care management system for health plans and payers, with scalability, flexibility and functionality designed to accommodate the needs of a wide variety of clients.

"Oracle has always been an important technological foundation for CareRadius® and we are pleased to strengthen our relationship with them in this area," said Jay Dunlap, Senior Vice President of EXL and General Manager of EXL Landa. "Oracle will enable us to address our clients' increasing interest in cloud solutions with the support of a world-class industry leader."

Added Dr. Gerald Osband, EXL's Chief Medical Officer, "In developing a hosted version of CareRadius®, we will be able to bring productivity and collaboration benefits to health insurers that might not have otherwise been able to take advantage of these capabilities. These benefits should lead to improved health and financial outcomes."

With its Gold status, EXL receives the benefit of being able to start developing specializations that will allow it to grow its business and create differentiation in the marketplace. Gold members also become eligible to resell all Oracle Technology products and can apply to resell Oracle Applications and Industry Solutions. In addition, they receive access to Oracle account representatives and My Oracle Support updates for all products, discounts on training, limited free assessment/exam vouchers, reduced rates on the purchase of Oracle licenses for internal use, discounts on advances customer services and more. For more information about the benefits of becoming an OPN Gold level partner, please visit: <http://www.oracle.com/us/partnerships/index.htm>

About EXL

EXL (NASDAQ: EXLS) is a leading business process solutions company that looks deeper to drive business impact through integrated services and industry knowledge. EXL provides operations management, decision analytics and technology platforms to organizations in insurance, healthcare, banking and financial services, utilities, travel, and transportation and logistics, among other industries. We work as a strategic partner to help our clients streamline business operations, improve corporate finance, manage compliance, create new channels for growth and better adapt to change. Headquartered in New York and in business since 1999, EXL has more than 21,000 professionals in locations throughout the U.S., Europe and Asia. For more information, visit www.exlservice.com.

About Oracle PartnerNetwork

Oracle PartnerNetwork (OPN) Specialized is the latest version of Oracle's partner program that provides partners with tools to better develop, sell and implement Oracle solutions. OPN Specialized offers resources to train and support specialized knowledge of Oracle products and solutions and has evolved to recognize Oracle's growing product portfolio, partner base and business opportunity. Key to the latest enhancements to OPN is the ability for partners to differentiate through Specializations. Specializations are achieved through competency development, business results, expertise and proven success. To find out more visit <http://www.oracle.com/partners>.

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